

REQUEST FOR PROPOSAL (RFP)

Huron County Michigan Public Safety Mobile Radios Replacement & Services

RFP No.: HUCD 1-26

Date Issued: February 26, 2026

Proposal Due Date/Time: March 20, 2026 4:30 PM

Contact: Randy Miller, Director Huron County 911 Central Dispatch

Email: millerr@co.huron.mi.us

Phone: 989-269-6435

See Section 8 for submission details.

1. INTRODUCTION & BACKGROUND

The County of Huron is seeking competitive proposals from qualified vendors to replace existing public safety mobile radios used in Police, Fire, and EMS vehicles and facilities. The replacement equipment and associated services must meet the Michigan Public Safety Communications System (MPSCS) standards and be on the current MPSCS supported radio allowed list.

The new radios and related equipment will be used for mission-critical public safety communications and must fully comply with applicable state standards and encryption requirements and interoperability.

2. SCOPE OF WORK

The selected vendor shall provide all labor, materials, equipment, and services necessary to fully deliver and support mobile radios and related equipment for County public safety. Installation of the radios in vehicles is NOT a part of this RFP.

2.1 Required Equipment / Components

Proposals must include separate line-item pricing for all of the following:

Item	Description
Mobile Radios (Standard Vehicle)	MPSCS-approved mobile radio for public safety vehicles
Remote Head Mobile Radios (Fire Apparatus)	Mobile radio with remote control head for fire apparatus
Desktop Base Radios	Station/Desk-mounted radio units for Fire, Police, EMS facilities including power supply
Encryption Software	Fully compliant with recommended MPSCS encryption standards
Software Licensing	All required software licensing fees (detailed by type & term)
Programming Services	Radio programming and configuration using County and MPSCS talk group templates
Programming Fees	Separate line-item fee(s) for programming per unit
MPSCS Account Integration	Vendor to add all radios to the County's current MPSCS account/system

3. TECHNICAL REQUIREMENTS

All radios, accessories, software, and services must meet or exceed the following:

3.1 MPSCS Compliance

- Radios must be on the current **MPSCS Supported Radio Allowed List** at the time of proposal submittal.
- Radios and encryption software must comply with **MPSCS technical specifications and encryption standards.**

3.2 Functional Requirements

- Must be fully interoperable with MPSCS statewide public safety communications.
- Must support required encryption algorithms per MPSCS.
- Radios installed in vehicles and apparatus shall be programmed per the County's talk group channel plan and MPSCS configurations. Installation in vehicles is NOT part of this RFP.

3.3 Installation & Programming

Vendor shall:

- Program radios prior to shipment or on-site as directed.

- Verify correct programming, talk groups, zones, encryption, and IDs per MPSCS guidelines.
 - Provide quality assurance testing to ensure radios operate correctly.
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4. PRICING REQUIREMENTS

The proposal must include:

4.1 Standard Pricing

- Itemized pricing for all required hardware, software installation, and services.
- Unit prices, extended totals, and descriptions.
- All necessary installation supplies to replace existing EF Johnson Ascend ES radios.
- Installation in vehicles is NOT part of this RFP and will be handled separately.

4.2 Volume Discount Pricing

- List price breaks for quantities of radios purchased if any.
- Specify discount structure and thresholds clearly.

4.3 Warranty

- Clearly state warranty duration and terms for all radio hardware and accessories.
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5. PROPOSAL CONTENT & FORMAT

Proposals shall include the following sections:

5.1 Vendor Information

- Legal name, address, and years in business.
- Contact information for proposal questions.

5.2 Technical Proposal

- Description of compliance with scope and technical requirements.
- Manufacturer specifications sheets for all offered radios and accessories.

5.3 Pricing Per Section 4 Criteria

5.3 Qualifications & References

- Public safety radio system references where similar work has been performed.
 - Contact information for references.
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6. EVALUATION CRITERIA

Proposals will be evaluated based on:

Criterion

Compliance with MPSCS requirements

Technical capabilities

Price / Total Cost

Vendor Qualifications & References

Warranty / Support

The County may request demonstrations, clarifications, or best-and-final offers.

7. TERMS & CONDITIONS

- The County reserves the right to **reject any or all proposals** or waive technicalities.
 - All proposals shall remain valid for a minimum of **90 days**.
 - The winning vendor must comply with all state and federal public procurement standards.
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8. SUBMISSION INSTRUCTIONS

Proposals must be delivered by sealed bid by 4:30 PM, March 20, 2026

Mail / Deliver to:

Huron County Board of Commissioners

250 E Huron Ave, Bad Axe MI 48413

Attn: 911 Radio Project 2026 Bid

Late proposals will not be accepted.

9. QUESTIONS / CLARIFICATIONS

Questions regarding this RFP must be submitted in writing to:

Randy Miller, Director Huron County 911 Central Dispatch
millerr@co.huron.mi.us

989-269-6435